



Before Fleet Gold <sup>®</sup>	After Fleet Gold <sup>®</sup>
<p><b><u>Multiple:</u>                      Part Numbers</b>  <b>   Suppliers</b>  <b>   Telephone Calls</b>  <b>   Parts to Inventory</b></p>	<p><b><u>One</u> Telephone Call</b></p> <p><b><u>One</u> Part Number</b></p>          <p><b>Kit #301003-15</b></p>
<p><b>1500 W Sine Wave Inverter W/Single wire Remote: Relay (SPST) 12v, One-way Weather-Pack Male Terminal</b></p>	
<p><b>Female Weather-Pack Terminal W/ Gray Weather-Pack Seal, &amp; mounting hardware.</b></p>	
<p><b>Complete Outlet Kit with Receptacle, Weatherproof Cover, Strain Relief &amp; Cord</b></p>	
<p><b>Miscellaneous Material: Terminals, Ignition Fuse &amp; Fuse Holder, Switch, Tie Straps, etc.</b></p>	
<p><b>8 Ga THHN Wire w/ 1/4" High Temp Loom &amp; Cable Ends (Chassis Ground Wire)</b></p>	
<p><b>Clear Fuse Guard Kit W/ Nylon Nuts 250 Amp 12v Battery Fuse &amp; Fuse Block</b></p>	
<p><b>2 Ga Red SGX Battery Cable W/ 1/2" High Temp Loom &amp; Both Cable Ends (Fuse Cable)</b></p>	
<p><b>2 Ga Black SGX Battery Cable W/ 1/2" High Temp Loom &amp; Both Cable Ends (Ground Cable)</b></p>	
<p><b>2 Ga Red SGX Battery Cable W/ 1/2" High Temp Loom &amp; Both Cable Ends (Battery Cable)</b></p>	

# How Fleet Gold<sup>®</sup> Saves You Time & Money!

**If You DON'T Use A Fleet Gold Kit You Need To Add These Costs To Your Installation**

**Cost Each**

**Cost of Ordering Components Individually**

**Fleet Gold Kits:  
One Part Number  
&  
One Purchase Order**

Engineering Costs (Correctly Match the Application to the Product & the Vehicle)

**\$ 150.00**

Number of items

**1 = \$ 150.00**

**\$ 0.00**

Cost of Issuing a Purchase Order (Issue, Acknowledge & Confirm)

**25.00**

Number of P.O.'s

**15 = 375.00**

**25.00**

Cost of Receiving Materials, Matching With Invoices & Processing for Payment

**30.00**

Number of Invoices

**15 = 450.00**

**30.00**

Cost of Drawing Materials From Inventory

**75.00**

Number of items

**1 = 75.00**

**20.00**

Cost of Cutting Multiple Cables & Installing Loom

**10.00**

Number of items

**1 = 10.00**

**0.00**

Cost of Crimping Multiple Connectors

**10.00**

Number of items

**1 = 10.00**

**0.00**

Cost of Heat Sealing Multiple Connections

**10.00**

Number of items

**1 = 10.00**

**0.00**

**TRUE COSTS:**

**\$1,080.00**

**\$75.00**

**Intangibles**

Extra Inventory Carrying Cost

**\$XXX.XX?**

**\$0.00**

Tracking & Replacing Missing or Damaged Parts

**\$XXX.XX?**

**One Call to Fleet Electric**

Value Associated With Peace of Mind

**\$XXX.XX?**

**Priceless !**

Documentation

**\$XXX.XX?**

**One Call to Fleet Electric**

Network of Installers for Field Support

**\$XXX.XX?**

**One Call to Fleet Electric**